





Mid-Year Report 2010 August 11, 2010

# **Dear Shareholders**

#### Overview

In the first half of 2010, Interroll was quick to turn positive indicators emerging from the markets to the company's advantage. However, there was still a general reluctance to invest in materials-handling projects. Revenue, in comparison with the first half of 2009, increased encouragingly, rising by 20.3% in local currency and by 17.4% in terms of Group currency from CHF 116.5 million to CHF 136.8 million. Order intake in Group currency was up 18.9% on the same period last year; costs and margins developed slightly better than expected. Although prices of raw materials such as steel and plastics continued to climb sharply during the reporting period, Interroll was generally able to neutralise the effects of these increases thanks to productivity gains and a globally established purchasing pool. Earnings before interest, taxes, depreciation and amortisa-





tion (EBITDA) were 78.9% above the figure for the first half of 2009, reaching CHF 15.2 million by the end of June 2010. Earnings before interest and taxes (EBIT) rose by a considerable CHF 6.7 million to CHF 7.5 million. Net profit for the period also improved significantly, from CHF 0.1 million in the comparable period of last year to CHF 5.3 million.

Thanks to sound financing and in line with its strategy of long-term growth, Interroll continues to press ahead on schedule with strategically important projects, such as the introduction of SAP and the construction and expansion of Centres of Excellence, despite the tough economic climate. The company has also refrained from scaling back expenditure on the development of new products aimed at generating future growth.

Business activity in North America picked up considerably in the first six months of 2010, a trend largely driven by Subsystems. Progress was also reported in Asia in the second quarter, while Europe stabilised at a very low level before signs of a recovery became apparent; the situation here continues to be overshadowed by an unwillingness to commit to major investments on account of the economic prospects and levels of national debt.

Within the highly promising growth markets of Brazil, India and China, Interroll has succeeded in establishing stronger links with major clients and putting even more ground between itself and its competitors.

New Interroll Synchronous

Drum Motor

Above
New Interroll Centre of
Excellence for conveyor
modules and subsystems
in Sinsheim, Germany:
grand opening in October 2010

During the reporting period, the company addressed the realignment of its worldwide sales organisation. It aims at increasing the market penetration of products, raising customer value through the overall availability of Interroll solutions and enhancing distribution productivity. Sales and distribution will be reorganised in stages by the end of 2011.

## Financial position

Total assets stood at CHF 218.4 million at the end of June 2010 (compared to CHF 215.7 million at the end of 2009) and the equity ratio stood at 58.9%. Investment (in the modernisation of production and the SAP system, amongst other things) amounted to CHF 12.9 million in the period under review. The rise in current assets linked to the growth in sales, together with current investment projects, pushed up net debt from CHF 4.2 million to CHF 10.4 million. In half-yearly comparison, cash flow declined from CHF 7.2 million to CHF 4.4 million, mainly as a result of higher net working capital arising from the substantial increase in sales.

## The Components segment

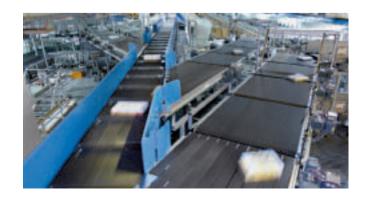
After a slow start to the first quarter of 2010, Interroll reported higher levels of new orders in all of its regional markets towards the middle of the year. Order intake for the Components segment rose by 16.3% compared to the same period of 2009. Revenue increased by 10.9% to CHF 90.4 million in local currency, and in Group currency by CHF 6.4 million to stand at CHF 88.0 million. All product categories delivered a contribution to sales growth. Thanks to strict cost controls, further improvements in productivity and rising volumes, operating profit (EBITDA) expanded by 24.5%, from CHF 10.4 million to CHF 12.9 million. At the level of EBIT, operating profit rose sharply to CHF 7.0 million compared to CHF 4.4 million in the first six months of 2009.

There was a clear upturn in business activity in Europe against the same period last year, with upward trends also reported in North America and Asia over the same timeframe.

The recently launched synchronous drum motor, an energy-efficient drive concept for belt conveyors, was well received in the first half of the year (in the food sector, for example). The European Hygienic Engineering & Design Group (EHEDG) has certified the compatibility of the motor with food processing systems. Interroll's synchronous drum motor, a world first, is thus the first EHEDG-certified drive to use this technology.

Right
Interroll Crossbelt Sorter:
Finnish Post Itella

Rightmost New Interroll Belt Curve





In May 2010, the synchronous drum motor generated a highly positive response at IFFA, the leading international trade fair for the meat industry in Frankfurt/Germany.

The new drum motor solutions – with their easy-to-install cassettes for checkout systems – performed particularly well in comparison with the same period of the previous year. RollerDrives are also expected to make considerable gains in market share. In the first half of 2010, Interroll put the finishing touches to a new Roller-Drive generation that will be launched this autumn. With its new control system, the product line will open up access to smaller plant constructors who will benefit from its advanced user friendliness. The new solution promises to consolidate the technological supremacy of Interroll.

### The Subsystems segment

Although business activity for the Subsystems segment was static as the year began, the second quarter brought a significant recovery as investment funds were released for small-scale projects in particular; there remained a reluctance to commit to investment in larger projects. This trend is likely to continue throughout the second half of the year. In comparison with the same period of 2009, revenue generated within the Subsystems segment expanded by 39.6%, from CHF 35.0 million to CHF 48.8 million. Earnings before interest, taxes, depreciation and amortisation (EBITDA) improved substantially, from CHF –1.9 million in the first six months of last year to CHF 2.3 million at the end of June 2010. EBIT also moved back into positive territory at CHF 0.5 million (compared to CHF –3.6 million for the 2009 period). Order intake at the end of June 2010 increased by 24.0%, from CHF 41.6 million in the first half of 2009 to CHF 51.6 million.

In terms of sales, Europe, America and Asia reported double-digit increases for the first half of 2010, with the strongest growth coming in the US. Interroll received its biggest sorter contract so far in the region from a leading North American postal service. This year, Interroll plans to consolidate its manufacturing facilities in







Thailand and China at a new Chinese site spanning over 10,000 square metres, the aim being to optimise production activity in Asia. Thereafter, Thailand will focus exclusively on the southeast Asia region as a sales hub providing local assembly for quick customer service.

During the reporting period, the new belt curve received a positive reception from the market. The British Airport Authority (BAA), agreed to use the device in its baggage handling systems at British airports. In China, Interroll secured its first large-scale orders for the new belt curve in connection with a series of airport projects; the company hopes, this will herald more projects of a similar nature in the future. Demand for safety equipment at airports also continued to rise over the past year.

In the first half of 2010, Interroll received two major orders in the area of Dynamic Storage. A wholesale distributor in South Africa placed a follow-up order linked to the expansion of a distribution centre; Interroll was able to win this contract on the basis of outstanding quality, a comprehensive product range and quick local service. The second dynamic storage project was concluded in May for a client in South America; in this case, Interroll's global network and references were the decisive factors, aside from the product itself.

#### Outlook

Although indications from the markets were encouraging in the first half of 2010, they do not point to a wide-spread turnaround in the economy; visibility may have improved since last year, but remains limited on the whole. The economic environment continues to be challenging as we approach the second half of 2010. We are, however, very well placed as we look to the future thanks to our sound financial base, the excellent brand reputation of our market-leading products and solutions and our long-established partnerships with customers. Our strategy of long-term expansion is based on sophisticated, energy-efficient, resource-friendly key products to support internal logistics. In this way, Interroll will continue to support customers around the world, including those involved in the increasingly important and eco-friendly field of "green logistics".

Paul Zumbühl

Chief Executive Officer

Kurt Rudol

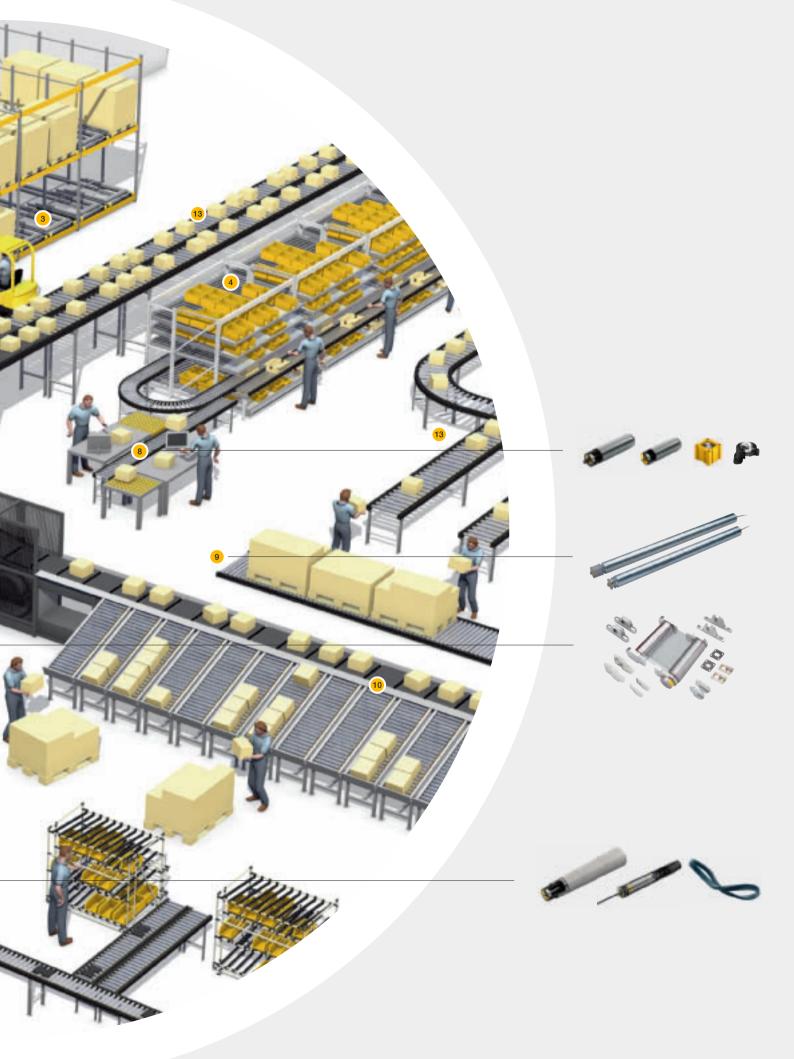
Chairman of the Board of Directors

The Heart of Conveyor Technology and Logistics

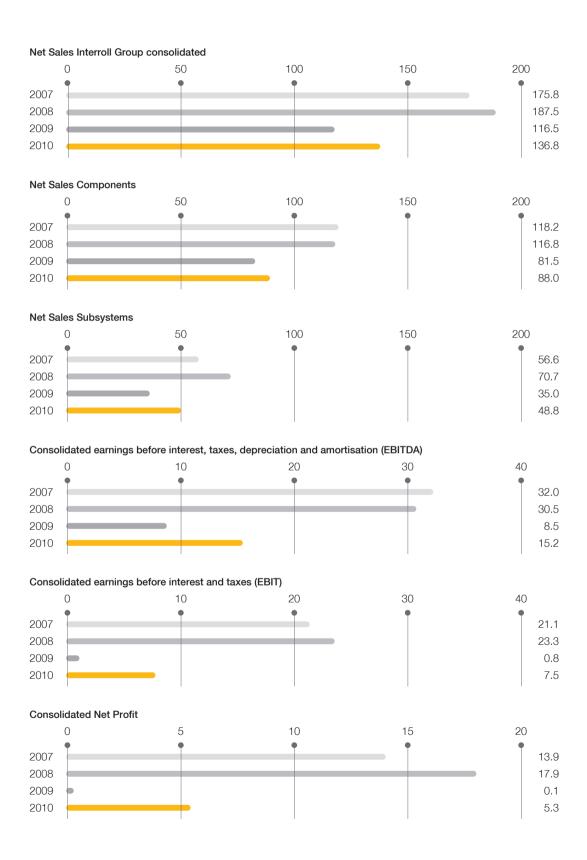
Consistent design from the initial concept through system integration to efficient operation: as the "Heart of conveyor technology and logistics", Interroll's best in class solutions ensure high-performance unit load handling at every stage of material processing – power, precision, perfection.

- Energy and space-saving: FIFO pallet storage with full-width rollers
- 2 Space-optimising LIFO pallet flow storage modules with LIFO speed controllers...
- 3 ... or with Cart Pushback
- 4 Efficient order picking with ergonomic Carton Flow (Floway wheel tracks)
- 5 Quick conversion: order picking from convertible Flex Flow racks
- 6 Space-saving drive solutions for belt conveyors: Drum Motors with Idler Pulleys, brackets and optional accessories (eg. controls)
- 7 Intelligent drive solutions for zero-pressure accumulation conveyors: 24 VDC RollerDrives with integrated control electronics, Conveyor Rollers and PolyVee or O-ring transmissions
- Long life-cycle solutions for non-driven conveyors: Conveyor Rollers, omni-directional wheels and ball transfer units
- 9 Unbreakable "weightlifter": pallet conveyor modules with PalletDrive
- Highly economical, starting at throughputs of 2000 units/hour: Crossbelt Sorter with connecting conveyor modules
- 11 Space-saving solution for direction changes: Belt Curves and Spiral Curves
- 12 Smartest solution for height differentials: Belt Conveyor modules
- 13 Energy-saving and intelligent: Intelliveyor for zero-pressure accumulation





All charts from January to June, in million CHF



# 1 FINANCIAL STATEMENTS OF INTERROLL GROUP

# 1.1 Consolidated statement of financial position

in thousands CHF	30.06.2010	in %	31.12.2009	in %	30.06.2009	in %
ASSETS						
Property, plant and equipment	84363		85 579		84286	
Goodwill and other intangible assets	38649		39525		38833	
Financial assets	860		923		1 083	
Deferred tax assets	191		202		273	
Total non-current assets	124063	56.8	126229	58.5	124475	56.5
Assets held for sale	1198		1300		1 233	
Inventories	36332		39252		40728	
Current tax assets	1223		1711		715	
Trade and other accounts receivable	48456		38814		44 470	
Cash and cash equivalents	7131		8387		8812	
Total current assets	94340	43.2	89464	41.5	95958	43.5
	0.010		30.0.			
Total assets	218403	100.0	215693	100.0	220433	100.0
EQUITY AND LIABILITIES						
Share capital	8540		12810		12810	
Group reserves	148780		140636		135719	
Translation reserve	-28779		-20422		-16618	
Total equity	128 541	58.9	133 024	61.7	131 910	59.8
Financial liabilities	1313		1 444		2437	
Deferred tax liabilities	9429		10476		17567	
Provisions	6627		6303		7296	
Total non-current liabilities	17369	8.0	18223	8.4	27300	12.4
Financial liabilities	16189		11118		6584	
Current tax liabilities	5164		6359		9884	
Trade and other accounts payable	51 140		46969		44755	
Total current liabilities	72493	33.2	64 446	29.9	61 223	27.8
Total liabilities	89862	41.1	82669	38.3	88 523	40.2
	0.0.0	460.5				
Total liability and shareholder's equity	218403	100.0	215693	100.0	220 433	100.0

# 1.2 Consolidated income statement

in thousands CHF	Jan Jun. 2010	in %	Jan Jun. 2009	in %	Variance	in %
Net Sales	136799	100.0	116515	100.0	20284	17.4
Material consenses	E0.004	00.0	40.070	41.0		
Material expenses	-53 824 -42 201	-39.3 -30.8	-48878 -41540	-41.9 -35.7		
Personnel expenses Increase/(Decrease) in work in progress,	-42201	-30.0	-41540	-35.7		
finished products and own goods capitalised	-3031	-2.2	2037	1.7		
Other operating expenses	-26906	-19.7	-23596	-20.3		
Other operating income	4335	3.2	3941	3.4		
EBITDA	15172	11.1	8479	7.2	6 6 9 3	78.9
Depreciation and impairment on property, plant and equipment	-5334	-3.9	-5280	-4.5		
EBITA	9838	7.2	3199	2.7	6 639	207.5
Amortisation	-2323	-1.7	-2403	-2.0		
EBIT	7515	5.5	796	0.7	6719	844.1
Financing expenses	-279	-0.2	-947	-0.8		
Financing income	1032	0.8	205	0.2		
Financing result, net	753	0.6	-742	-0.6	1 495	n/a
Result before income taxes	8268	6.0	54	0.1	_	_
Income tax expense	-2955	-2.2	56	0.0		
Result	5313	3.9	110	0.1	5203	n/a
Earnings (result) per share						
Basic earnings per average share outstanding in CHF	6.85		0.14		6.71	
Diluted earnings per average share outstanding in CHF	6.85		0.14		6.71	

# 1.3 Consolidated statement of comprehensive income

in thousands CHF	Jan Jun. 2010	in %	Jan Jun. 2009	in %	
Result	5313	-	110	-	
Currency translation differences	-8357	-6.1	5 2 5 0	4.5	
Changes in the fair value of cash flow hedges	_	-	-419	-0.4	
Net change in fair value of cash flow hedges transferred to result	_	_	18	0.0	
Other comprehensive income, net of taxes	-8357	-6.1	4849	4.2	
Total comprehensive income for the period	-3044	-2.2	4959	4.3	

# 1.4 Consolidated statement of cash flows

in thousands CHF	Jan Jun. 2010	Jan Jun. 2009
Result	5313	110
- Isotalit	33.0	
Depreciation, amortisation and impairment	7657	7683
Loss/(gain) on disposal of tangible and intangible assets	84	53
Financial result, net	-753	742
Income taxes	2955	-56
Changes in working capital	-7015	6904
Changes in provisions, net	650	-626
Income taxes paid	-4054	-7720
Personnel expenses on share based payments	1234	467
Other non-cash (income)/expenses	-1697	-333
Cash flow from operating activites	4374	7 2 2 4
Assulicition of avananty plant and southernest	0.007	-6650
Acquisition of property, plant and equipment	-8887 -4034	-0000
Acquisition of intangible assets  Acquisition of financial assets		
	-11	-320 520
Proceeds from disposal of property, plant and equipment  Settlement of loans receivable	169	12
	89	-4595
Acquisition of subsidiaries, net of cash acquired	-	
Interests received	59 <b>-12615</b>	205 <b>-13136</b>
Cash flow from investing activities	-12015	-13130
Free cash flow	-8241	-5912
Changes in own shares, net	1137	
Proceeds from financial liabilities	6644	346
Repayment of financial liabilities	-472	<b>-</b> 7275
Interests paid	-438	-585
Cash flow from financing activities	6871	<b>-7514</b>
		-
Translation adjustment on cash and cash equivalents	114	606
Change in cash and cash equivalent	-1256	-12820
Cash and cash equivalent at January 1	8387	21 632
Cash and cash equivalent at June 30	7131	8812

# 1.5 Consolidated statement of changes in equity

RESERVE

			RESERVE				
in thousands CHF	SHARE CAPITAL	SHARE PREMIUM		TRANSLATION RESERVE		RETAINED EARNINGS	TOTAL EQUITY
Balance at January 1, 2009	17080	29848	-34652	-21 868	228	140 095	130731
Result						110	110
Translation adjustments				5 2 5 0			5250
Effective portion of changes in the fair value of cash flow hedges					-419		-419
Net change in fair value of cash flow hedges transferred to result					18		18
Other comprehensive income, net of taxes	-	-	-	5 250	-401	-	4849
Comprehensive income	-	-	-	5 2 5 0	-401	110	4959
Reduction in par value	-4270		412				-3858
Share based payment transaction	-	-410	877				467
Changes in own shares, incl. tax effects		-883	494				-389
Balance at June 30, 2009	12810	28555	-32869	-16618	-173	140 205	131 910
Balance at December 31, 2009	12810	28145	-32386	-20422	-	144877	133 024
Result						5313	5313
Translation adjustments				-8357			-8357
Effective portion of changes in the fair value of cash flow hedges							_
Net change in fair value of cash flow hedges transferred to result							_
Other comprehensive income, net of taxes	-	-	-	-8357	-	-	-8357
Comprehensive income	-	-	-	-8357	-	5313	-3044
Reduction in par value	-4270		386				-3884
Share based payment transaction		325	909				1234
Changes in own shares, incl. tax effects		-518	1729				1211
Balance at June 30, 2010	8540	27952	-29362	-28779	_	150190	128541

## 2 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 2.1 Basis of the consolidated financial statements

#### Convention of preparation

The condensed, unaudited consolidated interim financial statements as per June 30, 2010 have been prepared in accordance with IAS 34 («interim period») and are based on the uniform financial statements of INTER-ROLL HOLDING LTD. and its subsidiaries («the Group»). All statements are prepared based on uniform Group accounting principles. This interim statement reflects an update of previously published information. Therefore, it should always be read in conjunction with the annual report 2009. The interim statements were approved by the Board of Director on July 28, 2010.

The applied accounting principles in the consolidated interim statements are in line with those of the annual report 2009 but include the following, new or amended IFRS standards and interpretations.

Contrary to the annual report 2009, the consolidated income statement and the consolidated statement of comprehensive income are presented in two separate reports.

## New or amended IAS/IFRS standards and interpretations

All new or amended IAS/IFRS standards as well as interpretations with effect as per 2010 (IFRS 1, IFRS 2, IFRS 3, IFRS 5, IAS27, IAS 28, IAS 38, IAS 39, IFRIC 17) had no material effect onto the consolidated financial reporting of the Group. They merely result in additional disclosures or in adjusted presentations of the consolidated financial statements.

As per balance sheet date, IFRS 9 (effective as per 2013) and IAS 32 amended (effective as per 2011) were released. The relating impact on the consolidated financial statements of the Group cannot yet be determined with sufficient reliability. All other standards released (IFRIC 19, IAS 24, IFRIC 14) which will come into effect as from the year 2011 or after will only have minor or no effect on the consolidated financial statements.

#### Critical accounting estimates and judgments

The preparation of the consolidated interim financial statements requires management to make estimates, assumptions and judgments for the determination of income, expenses, assets, liabilities and for the disclosure of contingent liabilities. Such estimates, which are based on the management's best knowledge and belief at the reporting date, may deviate from actual circumstances. In such a case, they will be modified as appropriate in the period in which the circumstances change.

# 2.2 Accounting policies and standards

### Acquisitions of consolidated subsidiaries resp. business activities

In the course of the interim period, there was no acquisition of subsidiaries or business activities respectively. There were no payments due from previous acquisitions.

In the previous year, the Group acquired assets of two companies for a total of CHF 3.5 million: The net assets of "Maxwell Manufacturing Company" were acquired by Interroll Components Canada Ltd. for an amount of CHF 0.8 million and allow the extension of the added-value-chain in the business area for supermarket products. The net assets of "BMW metal Fabrication Inc. and ACF Partners Inc." were acquired for an amount of CHF 2.7 million and were incorporated into the newly founded company "Interroll Dynamic Storage Inc.". It produces and sells modules for flow storage systems.

### Other changes in the consolidation range

Assets and liabilities of Inroll Ltd., British Virgin Islands, belonging to the scope of consolidation, were merged with Interroll (Schweiz) AG as per June 1, 2010. Inroll Ltd. was thereafter liquidated. Furthermore Interroll Holding A/S has been merged with its subsidiary Interroll Joki A/S as per end of May 2010. Also Interroll Financial Canada Ltd. in Aurora/Toronto has been merged with its subsidiary Interroll Components Canada Ltd., Concord/Toronto as per January 1, 2010.

# 2.3 Segment information

Income statement and tangible assets as per operational segment

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			COMF	ONENTS	SUBSYSTEMS			TOTAL SEGMENTS		
in thousands CHF	2010	in %	2009	in %	2010	in %	2009	in %	2010	2009
Net sales third party	87954	99.2	81 536	100.0	48 845	98.3	34979	100.0	136799	116515
Sales with other segments	710	0.8	_	0.0	849	1.7	_	0.0	1559	_
Net sales segments*	88664	100.0	81 536	100.0	49 694	100.0	34 979	100.0	138358	116515
Material expenses	-33825	-38.1	-30903	-37.9	-21670	-43.6	-17975	-51.4	-55495	-48878
Personnel expenses	-27249	-30.7	-26457	-32.4	-14952	-30.1	-15083	-43.1	-42201	-41540
Change in WIP/FG	94	0.1	-1051	-1.3	-3125	-6.3	3088	8.8	-3031	2037
Other operating result, net	-14763	-16.7	-12747	-15.6	-7696	-15.5	-6908	-19.7	-22459	-19655
EBITDA	12921	14.6	10378	12.7	2 2 5 1	4.5	-1899	-5.4	15172	8 4 7 9
Depreciation	-3845	-4.3	-3752	-4.6	-1489	-3.0	-1528	-4.4	-5334	-5280
EBITA	9 0 7 6	10.2	6626	8.1	762	1.5	-3427	-9.8	9838	3199
Amortisation	-2097	-2.4	-2207	-2.7	-226	-0.5	-196	-0.6	-2323	-2403
EBIT	6979	7.9	4419	5.4	536	1.1	-3623	-10.4	7515	796
Total assets	145 906		152 134		64503		58520		210409	210654
Total liabilities	30528		29360		27790		22688		58318	52048
Investments	5575		5 652		7346		3306		12921	8958
Employees	773		783		428		441		1201	1224

#### Reconciliation

rieconciliation										
			TOTAL SE	GMENTS	RECONCILIA	ATION TO FIGURES			TOTAL	GROUP
			101712.02	GIVIEIVIO	an looi	TIGOTILO				
in thousands CHF	2010	in %	2009	in %	2010	2009	2010	in %	2009	in %
Net sales third party	136799	98.9	116515	100.0			136799	100.0	116515	100.0
Sales with other segments	1 5 5 9	1.1	_	0.0	-1559	_	_	0.0	_	0.0
Net sales segments*	138358	100.0	116515	100.0	-1559	-	136799	100.0	116515	100.0
Material expenses	-55495	-40.1	-48878	-41.9	1671	_	-53824	-39.3	-48878	-41.9
Personnel expenses	-42201	-30.5	-41540	-35.7			-42201	-30.8	-41540	-35.7
Change in WIP/FG	-3031	-2.2	2037	1.7			-3031	-2.2	2037	1.7
Other operating result, net	-22459	-16.2	-19655	-16.9	-112	_	-22571	-16.5	-19655	-16.9
EBITDA	15172	11.0	8479	7.3	-	-	15172	11.1	8479	7.2
Depreciation	-5334	-3.9	-5280	-4.5			-5334	-3.9	-5280	-4.5
EBITA	9838	7.1	3199	2.7	_	_	9838	7.2	3199	2.7
Amortisation	-2323	-1.7	-2403	-2.1			-2323	-1.7	-2403	-2.0
EBIT	7515	5.4	796	0.7	_	_	7515	5.5	796	0.7
Total assets	210409		210654		7994	9779	218403		220 433	
Total liabilities	58318		52048		31544	36475	89862		88 523	
Investments	12921		8958		_	_	12921		8958	
Employees	1 201		1224		_	_	1 201		1224	

<sup>\*</sup> Transactions between segments were not evaluated in the previous year's interim period.

The management structure of the Interroll Group is governed by organization regulations. All strategic and major operational decisions lie within the competence of the Board of Directors who also decides on the allocation of financial resources. The Interroll Group is managed through two organizational segments which primarily are defined by their product groups and their sales and distribution channels.

- a) The segment "components" develops, produces and sells rollers, roller drives and drum motors and uniquely sells to OEMs. The production process is optimized for a large number of orders and follows the principle of mass production.
- b) The segment "subsystems" develops, produces and sells flow storage modules for heavy and light duty applications as well as modules for the internal unit load handling logistic such as belt curves, sorters and roller-/belt conveyors. Customers are on one hand OEMs and on the other hand especially system integrators and end customers. The production process consists of parts production and consecutive assembly of the final products.

The major assessment drivers are the EBITDA/EBIT and the return on net assets (RONA) based on the accounting principles IAS/IFRS. In view of the centralized financing by group treasury, no financial expenses are allocated onto segments. Furthermore the legal structure clearly deviates from the management structure which is the reason for non-allocation of income taxes onto the segments.

# 2.4 Notes to the consolidated statement of financial position

#### Total assets

Total assets increased compared to the year end 2009 is mainly due to the higher sales with relating effect on trade receivables.

#### Investments/capital expanditures

Investments are mainly related to the extension of the competence centre for Rollers in Wermelskirchen/Germany and the new facility for module production in Sinsheim/Germany. Both buildings will be completed during the second half of the year. Further investments relate to the construction and introduction of a new, groupwide uniform ERP system.

In line with IAS 36, goodwill and other intangible assets are subject to an annual impairment test. These tests are normally performed in the second half of the year. Currently, no evidence exists for impairment.

#### Net financial liabilities (net debt)

The net debts as per end of the reporting period amount to CHF 10.4 million (year end 2009: CHF 4.2 million). The increase relates on one hand to the rise of the net working capital as a result of sales growth. On the other hand no major cut backs were initiated on the investment program.

The total credit lines available as per end of the reporting period amount to CHF 75.1 million, of which CHF 57.6 million remain unused. From these credit lines CHF 40 million are committed until March 2012 under condition that debt covenance is complied with.

The debt covenants have always been complied with during the interim period.

#### Equity

Equity decreased by CHF 4.5 million to CHF 128.5 million compared to the previous year end. The par value reduction totalling CHF 3.9 million has been debited to equity as per end of this year's interim period and allocated to the short term liabilities. The equity ratio as per end of the interim period corresponds to 58.9% (year end 2009: 61.7%).

# 2.5 Notes to the consolidated statement of comprehensive income

#### Net sales

Net sales in reporting currency have increased by 17.4% from CHF 116.5 million to CHF 136.8 million compared to the previous year's period. Excluding foreign currency effects the increase represents a growth of 20.3%.

Both reporting segments and all regions have contributed to this growth. Although the global economy has improved customers remain cautious with investments.

#### Personnel expenses

Personnel expenses include, in line with IFRS 2, an amount of CHF 0.7 million reflecting the value increase of the existing share options issued to management. The option- and blocking period of the share options have been extended (see "Notes to the consolidated statement of changes in equity").

#### Earnings before interest and taxes (EBIT)

The operating profit EBIT increased from CHF 0.8 million in the previous year period to CHF 7.5 million in the current interim period. Volume effects, an increased gross margin and a strict cost control contributed to the positive result improvement. Product development on the existing product range have not been reduced.

#### Income tax expense

Income tax expense is recognized based upon the best estimates of the weighted average annual income tax rate for the full financial year. The tax rate presented in the interim report contains tax recoveries/-adjustment charges from previous years. It is also influenced by distinguished assessment of future realizable losses carried forward.

#### Result

The profit presented for the reporting period amounts to CHF 5.3 million (previous year's period: CHF 0.1 million). The profit is not influenced by acquisition activities in the interim period while it was insignificant in the previous year's period.

## 2.6 Notes to the consolidated statement of cash flows

#### Cash flow from operating activities

The cash flow from operating activities amounts to CHF 4.4 million (previous year's period: CHF 7.2 million). The improvement in net sales especially resulted in an increase of trade receivables and required respective funding.

#### Cash flow from investing activities

For investments into buildings, machinery and the new ERP system CHF 12.9 million (previous year's period: CHF 9.0 million) were spent (see "Notes to the consolidated statement of financial position").

In the period under review no acquisitions or business activities were undertaken. Furthermore no partial payments were due from previous year's acquisitions.

For the net assets of "BMW Metal Fabrication Inc. and ACF Partners Inc." and for "Maxwell Manufacturing Company" as well as for payments related to acquisitions from years before an amount of CHF 4.6 million was paid from cash & cash equivalents in the previous year period.

## Cash flow from financing activities

End of February 2010, the last instalment (CHF 6.0 million) for the loan borrowed to finance the acquisition of the BDL Group was settled. The net liquidity need is refinanced through short term loans.

The payment of the par value reduction will take place beginning of August 2010 and is therefore not yet reflected in the cash flow statement.

# 2.7 Notes to the consolidated statement of changes in equity

#### Nominal capital repayment

At the general assembly held on May 7, 2010, a par value reduction of CHF 5 per share was approved. The respective amount of CHF 3.9 million is disclosed as a short term liability in the interim statement. There is no liability presented for the par value reduction on own shares. The legal execution will take place on July 28, 2010, the payment will be settled on August 10, 2010.

#### Option plan

During the first half year of 2010, the Board of Directors decided to extend the option life and blocking period of the existing management share option plan by two years. The increase in value of the option of CHF 0.7 million was credited to share premium.

## Assignment of equity instruments

Equity compensation to members of the management in the amount of CHF 0.5 million (previous year: CHF 0.5 million) was expensed.

# **3 FURTHER DISCLOSURES AND INFORMATION**

### Events after the balance sheet date, seasonality

The Group did not identify any events after the closing date of the interim statement that would have a material effect on the presentation of its financial position as at June 30, 2010. There are no other facts which require disclosure according to IAS 34.

The industry in which the Group operates does not have significant seasonal variations which would result in a materially different result in the second half year compared to the reporting period. However, current difficult economical environment can have an impact on the short term profitability.

### Contingent liabilities

There are no contingent liabilities in the period under review.

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